AGENT RESOURCE BOOKLET



Keep Doing The Things You Love!



Purpose

To serve our patients Como Familia–Like Family™.

Vision

To lead the transformation to value-based healthcare that is physician-led and focused on the needs and experiences of patients and communities.

Mission

We are a patient-centered, physician-led, value-driven medical group that enhances the well-being of our patients through coordinated compassionate care.

CONTENT

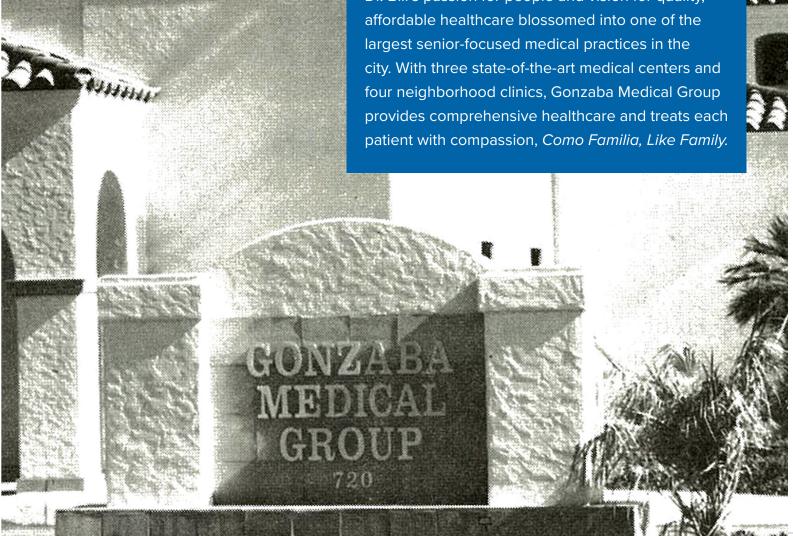
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THE GONZABA **STORY**

More than 60 years ago, Dr. Bill Gonzaba implemented a model that would positively change the quality and accessibility of medical care forever. What is now nationally known as the "full-risk" healthcare model puts the patient at the center of the practice and was pioneered by Gonzaba Medical Group, the first locally-owned medical group in San Antonio.

"I wanted to bring quality medical care closer to home for the friends, neighbors and family I grew up with," shares Dr. Bill. "I had watched my parents and their friends suffer because of the lack of access to medical care."

Dr. Bill's passion for people and vision for quality, affordable healthcare blossomed into one of the largest senior-focused medical practices in the



Our goal is to surround patients with quality services and resources that decrease medical costs and increase positive healthcare outcomes. We've created a system in which Gonzaba physicians work together daily to provide primary care, urgent care, specialty care, preventive services and end-of-life care all within the same medical group. Each patient has a personalized healthcare team that collaborates on their behalf. Services such as CT scans, MRI's and lab services are all provided in-house for convenience and efficiency.



We continue our commitment to the community by offering classes and activities to keep seniors healthy and happy. Gonzaba Medical Group has also partnered with various local leaders to promote better health throughout San Antonio as a whole, including City Council, SAWS, The Salvation Army and the San Antonio Food Bank.

The Gonzaba Medical Group commitment to quality care has earned the trust of thousands of patients since 1960, and we are dedicated to delivering on that trust for years to come.

THE VISIONARY

Dr. William Gonzaba earned his undergraduate degree from the University of Texas in Austin, Texas and medical degree from the University of Texas Medical Branch in Galveston, Texas. He began practicing medicine in 1960 and has dedicated his medical career to family practice and general surgery.



During his distinguished career, Dr. Bill Gonzaba has served as Clinical Assistant Professor in the Department of Family Practice at the University of Texas Health Science Center in San Antonio and is a member of the Alumni Board of Trustees and the Alumni Advisory Committee of Minority Affairs and the UTMB Sealy Society at the University of Texas Medical Branch in Galveston.

Awards:

- Adelante Award | Hispanic Magazine
- Business Success Series Award | San Antonio Hispanic Chamber of Commerce
- Community Champion Business Award | West San Antonio Chamber of Commerce
- Entrepreneur of the Year Award | Ernest & Young, Inc. Magazine and Merrill Lynch
- Hall of Fame Award | Mexican American Physicians Association
- Healthcare Heroes Lifetime Achievement Award | San Antonio Business Journal
- Legacy Leader Award | San Antonio Business Journal
- Legends Award | South San Antonio Chamber of Commerce



Dr. William GonzabaFounder/CEO

Memberships and Affiliations:

- American Medical Association
- American Academy of Family Practice
- Texas Medical Association
- Bexar County Medical Society
- Institute of American Entrepreneurs



FRANCISCO "PACO" GONZABA EXECUTIVE DIRECTOR OF BUSINESS OPERATIONS

"The quality care that our physicians and staff provide our patients is further enhanced through our commitment to patient satisfaction and customer service. We achieve this through community engagement partnerships, and activities and effective communication. From the moment patients walk through our doors, our culture creates an environment of quality care and compassion for their wellbeing. We also build strong relationships within the insurance agent community who create a vital link between our clinic and our patients. Our overall goal at Gonzaba is to help everyone in the community benefit from the value of being part of the Gonzaba family."



DR. DAVID PADILLA CHIEF MEDICAL OFFICER

"Gonzaba is actively led by Dr. Bill and a highly qualified physician leadership team, offering a model of the future that separates Gonzaba from other clinics. Our primary focus is to treat the patient with holistic care at all stages of their life. Gonzaba physicians meet frequently to discuss appropriate and innovative practices to deliver the highest quality healthcare. Our team ensures that all faculty and staff follow the Gonzaba Mission of treating all patients "Como Familia."

ADVANCED RADIOLOGY & THE **IMAGERY/LAB SERVICE CASE MANAGERS** MRI Case Managers coordinate and Computed Tomography (CT) manage the care of high-risk COORDINATED Vascular Studies & Sonograms patients in the hospital or in a Bone Density skilled nursing facility. Echocardiograms **CARE MODEL** Mammography **SPECIALIST CARE** Endocrinology Rheumatology **HOSPITALISTS** Podiatry LUMIN OF PRIMARY CARE PHYSIC GMG physicians work in • Hematology/Oncology hospitals to coordinate Wound Care with patients' primary • Infectious Diseases care physicians. Dermatology • Colon and Rectal Surgeries **WELLNESS MANAGEMENT PHYSICAL THERAPY** Women & Men's Wellness Routine Care/Physicals Screenings • Work Condition Programs Foot Clinic • Back Safety and Lifting Education • Diabetes Education & Management • Ergonomics Education • Pain Management/Joint Injection • Functional Capacity Evaluations Flu/Seasonal Clinic **PATIENT PALLIATIVE CARE ENHANCED URGENT CARE** Provides hospice and The only Joint Commission supportive living services Accredited Urgent Care offering comfort to patients based in San Antonio. and families. **CONTACT CENTER** SENIOR CARE HOTLINE **HOSPITAL HIGH RISK** Senior Nurse Line **HOME VISITS** We have nurses on duty Monday through We provide in-home nursing Friday 8 AM-5 PM to take calls services to home-bound patients from patients who are feeling ill or need such as: body system checks, to be seen right away. **210-921-6688** wound care, IV therapy, and more. **HOLISTIC CARE WELLNESS PROGRAM** Pain Management Cooking Classes Our team also performs hospital Senior Focus Line Healthy Living Support Acupuncture Patients can call or send a message to their physician for follow-up evaluations in the patient's • Tai Chi/Yoga/Zumba/Meditation Dry Needling home within 7 days of discharge. prescription refills, appointment questions, or any other

Massage/Myofascial

Release

healthcare needs. 210-921-6677

RADIOLOGY SERVICES

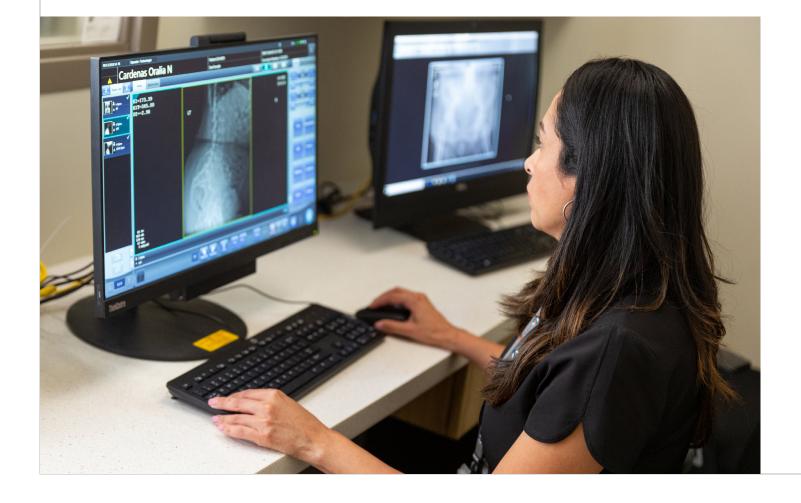
Part of what sets Gonzaba Medical Group apart from other medical facilities is our full-service diagnostic imaging and interventional radiology services. Unlike most medical facilities, Gonzaba Medical Group conveniently offers radiology services at their locations for imaging and diagnostic testing. Gonzaba Medical Group patients enjoy the convenience of not having to travel far to receive the best in advanced imaging at an affordable cost.

Our highly quailed and experience team uses some of the latest state-of-the art technology available.

WE PROVIDE THE FOLLOWING SERVICES:

- MRI
- CT Scan
- Ultrasound
- Vascular

- Mammography
- X-Ray
- Bone Density
- Echocardiograms



WE LEAD INNOVATION IN THE PRACTICE OF MEDICINE.



THE GONZABA DIFFERENCE:

For questions about Radiology Services, please call 210-923-XRAY (9729) to speak with an Ancillary Coordinator.

We deliver the highest quality care at the lowest cost with compassion and respect.







PHYSICAL MEDICINE AND REHABILITATION

At Gonzaba Medical Group, the Physical Medicine and Rehabilitation staff is committed to providing patients with safe and effective treatments. After an initial evaluation, a comprehensive plan is initiated to quickly begin the recovery process. This plan will include an exercise program individually designed for the patient and their specific condition. Patients have access to state-of-the-art rehabilitation equipment and education resources to help promote mobility and decrease pain. Our goal is to provide patients with the right tools to improve their quality of life.

WE PROVIDE THE FOLLOWING SERVICES:

- Routine Care / Physicals
- Work Condition Programs
- Back Safety and Lifting Education
- Ergonomics Education
- Functional Capacity Evaluations

For more information or to request an appointment call 210-921-3800.



JOHN MIRELES | CHIROPRACTOR Northwest Medical Center

PHYSICAL THERAPY CENTER 7219 Culebra Rd., San Antonio, TX 78251 Monday-Thursday 7 AM-5 PM Friday 7 AM-4 PM Saturday 8 AM-12 PM Sunday Closed



TOM LONGHWAY | PHYSICAL THERAPISTNorthwest Medical Center

PHYSICAL THERAPY CENTER 7219 Culebra Rd., San Antonio, TX 78251 Monday-Thursday 7 AM-5 PM Friday 7 AM-4 PM Saturday 8 AM-12 PM Sunday Closed









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STUART SAUNDERS | PHYSICAL THERAPIST Main Medical Center

PHYSICAL THERAPY CENTER 810 Pleasanton Rd., San Antonio, TX 78214 Monday-Thursday 8 AM-6 PM Friday 7:30 AM-6 PM Saturday 9 AM-12 PM Sunday Closed



BRADLEY SMITH | CHIROPRACTOR
Main Medical Center

PHYSICAL THERAPY CENTER
810 Pleasanton Rd., San Antonio, TX 78214
Monday-Thursday 8 AM-6 PM
Friday 7:30 AM-6 PM
Saturday 9 AM-12 PM
Sunday Closed

Gonzaba Urgent Care Center Leading the Way

State-of-the-Art,
Advanced Urgent Care Center

GONZABA

URGENI CARE CENTE

Innovation. Compassion. Community.

What makes Gonzaba Medical Group truly unique? It is our Coordinated Care model – where primary care physicians work directly with a multitude of other services for the benefit of the patient, including Urgent Care. Gonzaba Medical Group is proud to announce the opening of the new advanced Gonzaba Urgent Care Center at 711 Pleasanton Rd.

This state-of-the-art Urgent Care Center sets itself apart from traditional urgent care facilities, where patients can expect same-day comprehensive acute care with labs, diagnostics, the latest technology, and care that is aligned with the patient's Gonzaba Primary Care physician. All of this is paired with the personalized attention Gonzaba Medical Group is known for – *Como Familia*, *Like Family*.



Dr. Tom Gonzaba and Francisco "Paco" Gonzaba

"Our investment and innovation of advanced urgent care is beyond the expected and not common in the industry. This expansion aligns with our focus on the patient."

Dr. Tom GonzabaMedical Director,
Gonzaba Medical Group

"The advanced Gonzaba Urgent Care Center is a prime example of innovation at work for our community. As San Antonio's leading senior health care provider, we are growing in line with our mission, vision, and values to better meet the needs of our patients."

Francisco "Paco" Gonzaba Executive Director of Business Operations



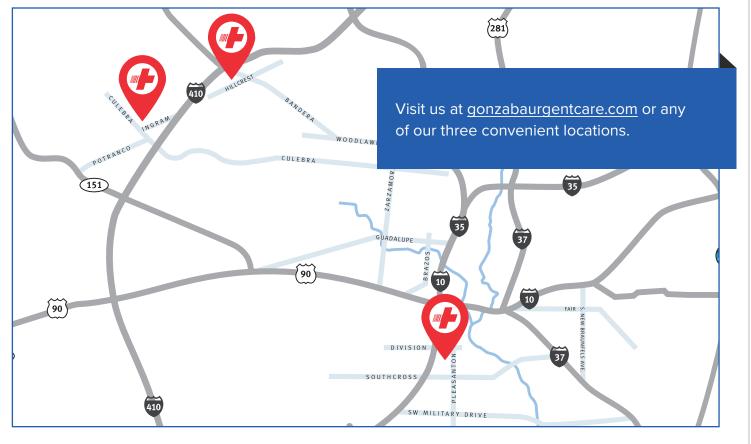
Gonzaba Urgent Care is available for same day and walk-in care for medical conditions that need to be addressed right away. We offer advanced diagnostic capabilities such as lab services and radiology. Providers at our Urgent Care collaborate with our primary care physicians to deliver coordinated care for our patients ensuring your healthcare is our top priority.

VISIT THE URGENT CARE FOR:

- Allergies or asthma
- · Cough, cold or flu
- Sore throat
- Respiratory or sinus infection

- Headache
- · Joint aches and pain
- Nausea and vomiting
- Rash, infection, insect bite or small wound

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Main Medical Center 711 Pleasanton Rd. San Antonio, TX 78214 8 AM–8 PM



Northwest Medical Center 7219 Culebra Rd. San Antonio, TX 78251 8 AM–8 PM



Hillcrest Medical Center 1499 Hillcrest Dr. San Antonio, TX 78228 M-F: 8 AM–8 PM Closed Weekends

MEDICARE ADVANTAGE PLANS

CONTRACTED WITH GONZABA MEDICAL GROUP



**Medicare Advantage PPOs allow patients to access care "outside of Network" but the patient typically pay higher "out of network" costs. While a Medicare Advantage PPO patient can access care at GMG, we are not contracted, are not part of the Network and so patients may pay more out-of-pocket to receive healthcare services at Gonzaba Medical Group (GMG).

**Medicare Advantage PPOs permite que los pacientes tengan acceso a cuidado médico "fuera de la red" pero el paciente típicamente paga más. Mientras que un paciente de Medicare Advantage PPO puede tener acceso a cuidado médico en GMG, no nos contratan, ni somos partede la red, asi que los pacientes pueden pagar más para recibir servicios de cuidado medico en GMG.





Humana



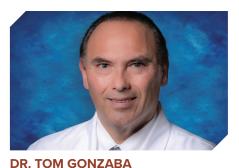




MAIN MEDICAL CENTER

720 Pleasanton Rd., San Antonio, TX • Monday–Friday 8 AM–5 PM

Se Habla



Board Certified, Emergency Medicine

UHC - DEC # 020103-0002 WP - PRPR # 01378495 HUM - VENDOR ID # 642662 DEV - DH ID # LX24ES-AX CIGNA - C08401794 SCAN - 459022

and Internal Medicine



DR. PASCUAL MENDOZA Board Certified, Family Medicine

UHC - DEC # 020103-0050 WP - PRPR # 03095548 HUM - VENDOR ID # 641240 DEV - DH ID # LX24ES-AS CIGNA - QMP000002287168 SCAN - 459482



DR. MANUEL MARTINEZ Board Certified, Internal Medicine

UHC - DEC # 020103-0021 Se Habla WP - PRPR # 01429254 HUM - VENDOR ID # 641238 DEV - DH ID # LX24ES-AJ CIGNA - QMP000002276374 SCAN - 494393



DR. RAYLEEN VILLANUEVA Board Certified, Internal Medicine

UHC - DEC # 020103-0021 WP - PRPR # 01429254 HUM - VENDOR ID # 641238 DEV - DH ID # LX24ES-AJ CIGNA - QMP000002276518 SCAN - 458504



Se Habla

Español

DR. CRISTINA RIVERA Board Certified, Family Medicine

UHC - DEC#: 020103-0112 HUM - VENDOR ID # A18777 DEV - DH ID # LX24ES-AK

Board Certified, Internal Medicine UHC - DEC # 020103-0097

WP - PRPR # 12102164 HUM - VENDOR ID # 3450175 DEV - DH ID # LX24ES-AD CIGNA - QMP000005944296

DR. ZAHIR OSUNA



DR. MELISSA MARTINEZ-DIAZ Board Certified, Internal Medicine

UHC - DEC # 020103-0088 WP - PRPR # 06668294 HUM - VENDOR ID # 641239 DEV - DH ID # LX24ES-AR CIGNA - QMP000003435307 SCAN - 390905



DR. JESUS GARCIA-GALLEGOS Board Certified, Family Medicine

UHC - DEC # 020103-0032 WP - PRPR # 01404397 HUM - VENDOR ID # 642651 DEV - DH ID # LX24ES-AQ CIGNA - QMP000003355752 SCAN - 458847

Español

Español



DR. LOUIS GUTIERREZ Board Certified, Family Medicine

UHC - DEC # 020103-0037 WP - PRPR # 01709323 HUM - VENDOR ID # 642654 DEV - DH ID # LX24ES-BD CIGNA - QMP000003461209 SCAN - 494383



DR. JOSE ALEJANDRO CORTES Board Certified, Family Medicine

HUM - VENDOR ID # A18782 DEV - DH ID # LX24ES-AN

Se Habla

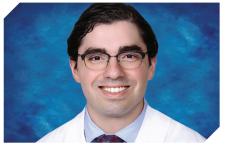
Español



DR. LAURA TORRES Board Certified, Internal Medicine

UHC - DEC#: 020103-0113 DEV - DH ID # LX24ES-AM HUM - VENDOR ID # A18780

Se Habla Español



Español

DR. NICOLAS MORTON GONZABA Board Certified, Internal Medicine

UHC - DEC#: 020103-0114 DEV - DH ID # LX24ES-AH HUM - VENDOR ID # A22336



DR. TERRI KIRN

UHC - DEC # 020103-0056 WP - PRPR # 03127885

Board Certified, Family Medicine

HUM - VENDOR ID # 642659 DEV - DH ID # LX24ES-BA CIGNA - QMP000005779913 SCAN - 459399



DR. JACOBO MORALES

Board Certified, Internal Medicine

UHC - DEC # 020103-0055 WP - PRPR # 03127899 HUM - VENDOR ID # 641242 DEV - DH ID # LX24ES-AT CIGNA - QMP000003705668 SCAN - 459397

Español

WP- PRPR # 11890997 HUM - VENDOR ID # 2234597 DEV - DH ID #LX24ES-AC CIGNA - QMP000004451287 SCAN - 494261



DR. JULIAN FALLA

Board Certified, Internal Medicine

UHC - DEC # 020103-0095



DR. MIGUEL F PALACIOS Board Certified, Family Medicine

Se Habla Español

NORTHWEST MEDICAL CENTER

7219 Culebra, San Antonio, TX 78251 • Monday-Friday 8 AM-5 PM



DR. V. GREG GONZABA

Internal Medicine UHC - DEC # 020103-0005 WP - PRPR # 01434112 HUM - VENDOR ID # 642660 DEV - DH ID # LX24EU-AQ CIGNA - QMP000003459192 SCAN - 460921



DR. JUDY CANTU

Board Certified, Internal Medicine UHC - DEC #020103-0078 WP - PRPR # 04961447 Español HUM - VENDOR ID # 642653 DEV - DH ID # LX24EU-AA CIGNA - QMP000005938504 SCAN - 494259



DR. CARLA ACRA DESPRADEL

Board Certified, Internal Medicine UHC- DEC # 020103-0091 WP - PRPR # 07818020 Español HUM - VENDOR ID # 674461 DEV - DH ID # LX24EU-AP CIGNA - QMP000005938367 SCAN - 493943



DR. ROBERT NICHOLS

Se Habla

Español

Board Certified, Family Medicine

UHC - DEC # 020103-0057 WP - PRPR # 03089881 HUM - VENDOR ID # 641244 DEV - DH ID # LX24EU-AS CIGNA - HSSPC0000047092 SCAN - 494560



DR. IDALYS SANTOS-SANCHEZ Board Certified, Internal Medicine

UHC - DEC # 020103-0096 WP - PRPR # 12268885

HUM - VENDOR ID # 10030 DEV - DH ID # LX24EU-AB CIGNA - QMP000005938512 SCAN - 494162





DR. DAVID NAVA JR.

Internal Medicine UHC - DEC # 020103-0111 WP - PRPR # 12268886 HUM - VENDOR ID # A21086 DEV - DH ID # LX24EU-AE SCAN - 494162



Se Habla Español

Se Habla

NORTH CENTRAL CLINIC

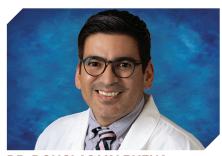
6487 Blanco Rd., San Antonio, TX 78216 • Monday-Friday 8 AM-5 PM

Español



DR. N. PAOLA FORERO MEDINA Board Certified, Family Medicine

UHC - DEC # 020103-0099 WP- PRPR # 12211403 HUM - VENDOR ID # 25226 DEV - DH ID # LX24FE-AC CIGNA - QMP000005057398 SCAN - 494505



DR. DOUGLAS VALBUENA Board Certified, Internal Medicine

UHC- DEC # 020103-0079 WP - PRPR # 05175839 HUM - VENDOR ID # 641253 DEV - DH ID # LX24FE-AB CIGNA - QMP000005938520 SCAN - 494067



DR. CHRISTEN CUEVAS

Board Certified, Family Medicine, Preventive Medicine UHC - DEC # 020103-0102 Español WP - PRPR # 18567516 HUM - VENDOR ID # A07181 DEV - DH ID # LX24FE-AE CIGNA- QMP000005944293



Se Habla



DR. SUMANDEEP BRAR

Board Certified, Internal Medicine UHC - DEC # 020103-0096 WP - PRPR # 12268885 HUM - VENDOR ID # A18779 DEV - DH ID # LX24EU-AD SCAN - 494664



DR.ALEJANDRO MACIAS SUSTAITA.

Internal Medicine

GUADALUPE CLINIC

1313 Guadalupe St., San Antonio, TX 78207 • Monday–Friday 8 AM–5 PM



DR. KAREN OLARTE

Board Certified, Internal Medicine

UHC - DEC # 020103-0047

WP - PRPR # 01957608

Se Habla
Español

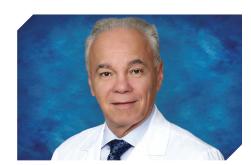
WP - PRPR # 0195/608

HUM - VENDOR ID # 641245

DEV - DH ID # LX27J4-AB

CIGNA - QMP000004022082

SCAN - 494283



DR. LUIS BIELER
Board Certified, Internal Medicine
Se Habla
Español

SOUTHEAST CLINIC

3520 S. New Braunfels, San Antonio, TX 78223 • Monday–Friday 8 AM–5 PM (*Provider avaliability varies per location, see details below.)



DR. CARLOS GARCIA FAJARDOBoard Certified, Family Medicine

UHC - DEC # 020103-0062 WP - PRPR # 03792266 HUM - VENDOR ID # 642645 DEV - DH ID # LX24EW-AK CIGNA - QMP000005166071

SCAN - 492718

Se Habla Español



DR. MARTHA GUADAMUD PACHECO CRESENCIO DURAN JR.

Se Habla

Board Certified, Family Medicine

UHC - DEC # 020103-0080 WP - PRPR # 05175841 HUM - VENDOR ID # 642655 DEV - DH ID # LX24EW-AL CIGNA - QMP000005166088 SCAN - 494418



Board Certified, Family Medicine

Se Hablo Español

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DOWNTOWN CLINIC

1303 McCullough, Ste. 170, San Antonio, TX 78212 • Monday–Friday 8 AM–5 PM (*Provider avaliability varies per location, see details below.)



CRESENCIO DURAN JR.

SCAN - 494393



DR. MICHELLE GONZABA.Board Certified, Family Medicine

210-485-1073 | www.gonzaba.com 24 Gonzaba Medical Group

HILLCREST MEDICAL CENTER

1499 Hillcrest Dr., San Antonio, TX 78228



DR. LAURA PIÑON TRIPLETT Board Certified, Family Medicine

UHC - DEC # 020103-0094 WP - PRPR # 11898298 HUM - VENDOR ID # 3387849 DEV - DH ID # LX2AZK-AA CIGNA - QMP000005938522 SCAN - 494350

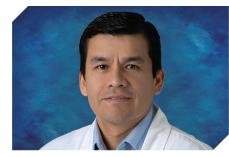


DR. ALEJANDRO LERMA Board Certified, Family Medicine

Español

Se Habla

UHC - DEC # 020103-0052 WP - PRPR # 01932071 HUM - VENDOR ID # 642642 DEV - DH ID # LX2AZK-AE CIGNA - QMP000004069413 SCAN - 459239



DR. ERICK F. ALVAREZ MOSQUEIRA Board Certified, Family Medicine

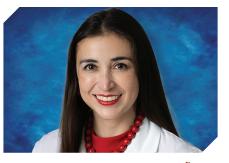
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DR. GUILLERMO MADERO

Board Certified, Internal Medicine and Geriatrics Se Habla UHC - DEC # 020103-0098 Español WP - PRPR # 12211400

HUM - VENDOR ID # 37691 DEV - DH ID # LX2AZK-AD CIGNA - QMP000005938516

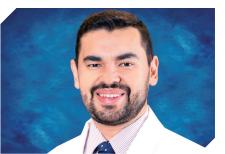


DR. ALEXANDRA CASTRO PEÑA

Español

Board Certified, Internal Medicine, Infectious Disease

UHC - DEC # 020103-0071 WP - PRPR # 04259427 HUM - VENDOR ID # 682659 DEV - DH ID # LX2AZK-AJ CIGNA - QMP000004742383 SCAN - 682659



DR. CARLOS GARCIA MONTERROSO

Board Certified, Internal Medicine

UHC - DEC# 020103-0105 HUM - VENDOR ID # A18776 DEV - DH ID # LX2AZK-AG SCAN - 493946



DR. ANDREW ORTEGA Board Certified, Family Medicine

UHC - DEC # 020103-0006 WP - PRPR # 01600361 HUM - VENDOR # 641246 DEV - DH ID # LX2AZK-AH CIGNA - QMP000003499125

Se Habla

Español

SCAN - 493862



DR. GINA ESPARZA Board Certified, Family Medicine

UHC - DEC # 020103-0013 HUM - VENDOR ID # 642649 Español DEV - DH ID # LX2AZK-AI SCAN - 459233



DR. JULLY SANCHEZ Board Certified, Internal Medicine

UHC - DEC # 020103-0040 WP - PRPR # 01715538 HUM - VENDOR ID # 641249 DEV - DH ID # LX2AZK-AK CIGNA - QMP000003792121 SCAN - 494268

Se Habla



DR. TATIANA RUGELES SUAREZ Board Certified, Internal Medicine

Se Habla Español



Se Habla Español

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SPECIALTY CENTER

Gonzaba Medical Group has a stand-alone Specialty Center to provide the senior population with the top-quality medical care they deserve. The principle behind the coordinated care model is for patients to have access to specialty care connected with their primary care. The Specialty Center is conveniently located, lessening their travel burden. The Specialty Center further enhances the coordination between specialty and primary care. Coordinated care such as this improves patients' health outcomes. Primary care physicians have more effective access to better monitor their patients and closely collaborate with specialists.







THE SPECIALTY CENTER PROVIDES A STATE-OF-THE-ART LOCATION FOR:

- Clinical Dermatology
- Endocrinology
- Infectious Diseases
- Hematology/ Oncology
- Podiatry
- Rheumatology
- Wound Care
- Colorectal Surgery
- Neurology
 - Accupuncture and Oriental Medicine

Access to the Specialty Center is exclusive to Gonzaba Medical Group patients.



Gonzaba Medical Group recently expanded their healthcare footprint with the construction of a brand new 8,000 square-foot Specialty Center. This facility will house specialty services to include hematology, oncology, endocrinology, rheumatology, podiatry, dermatology, neurology, colorectal surgery, wound care and infectious diseases. Because of the Gonzaba Specialty Center's close proximity to one of Gonzaba Medical Group's three main Medical Centers, primary care physicians have better access to monitor patients and enhance communication and collaboration between primary care physicians and specialists.



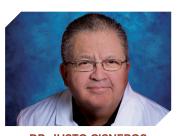
DR. LUIS ANAYA HOYOS Board Certified, Internal Medicine, Endocrinology



DR. GABRIEL BOTERO Board Certified, Family Medicine, Wound Care



DR. ANA BALLESTER-FIALLO Board Certified, Rheumatology



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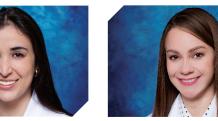
DR. JUSTO CISNEROS Board Certified, Hospice, Palliative Care



DR. EDUARDO MARQUES ZILLI Board Certified, Psychiatry, Neurology



DR. ALEXANDRA CASTRO PEÑA Board Certified, Internal Medicine, Infectious Disease



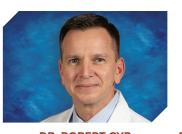
DR. ESTHER URBAEZ-DURAN Board Certified, Internal Medicine, Hematology/Oncology



DR. AARON GARZA Board Certified, Internal Medicine, Rheumatology



DR. CYNTHIA VILLANUEVA RAMOS Board Certified, Family Medicine, Clinical Dermatology



DR. ROBERT CYR Board Certified, Podiatric Medicine, Board Certified, Wound Management



DR. SALVADOR RICARDO GARCIA DR. MARIA MARTINEZ UGARTE Board Certified, Rheumatology, Internal Medicine



Board Certified, General Surgery, Colorectal Surgery



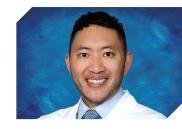
DR. BRADLEY SMITH Board Certified, Chiropractor



DR. JOHN MIRELES Board Certified, Chiropractor



DR. CARLOS A. PEREZ RUIZ Hospice and Palliative Care Board Certified, Internal Medicine



DR. LAM THANH LE **Physical Therapist**



DR. "AMARA" HUNG Board Certified, Acupuncture and Oriental Medicine

LOCATIONS



MAIN MEDICAL CENTER



720 Pleasanton Rd. San Antonio, TX 78214



NORTHWEST MEDICAL CENTER 📆





7219 Culebra Rd. San Antonio, TX 78251



HILLCREST MEDICAL CENTER 📆



1499 Hillcrest Dr. San Antonio, TX 78228



NORTH CENTRAL CLINIC



6487 Blanco Rd. San Antonio, TX 78216



DOWNTOWN CLINIC





GUADALUPE CLINIC



1313 Guadalupe St., Ste. 100 San Antonio, TX 78207



SOUTHEAST CLINIC



3520 S. New Braunfels Ave. San Antonio, TX 78223



MAIN SPECIALTY CENTER



730 Pleasanton Rd. San Antonio, TX 78214



WOODLAWN SPECIALTY CENTER



902 Bandera Rd.

San Antonio, TX 78228



Gonzaba Medical Group offers in-house lab services at seven convenient locations with no appointment necessary. It's just one more way we care for you, Como Familia – Like Family™.

MAIN MEDICAL CENTER

Mon-Fri: 7 AM-5 PM | Sat: 7 AM-12 PM

HILLCREST MEDICAL CENTER

Mon-Fri: 7:30 AM-5 PM | Sat: 8 AM-12 PM

NORTHWEST MEDICAL CENTER

Mon-Fri: 7 AM-5 PM | Sat: 7 AM-12 PM

NORTH CENTRAL CLINIC

Mon-Fri: 8 AM-5 PM | Sat: CLOSED

GUADALUPE CLINIC

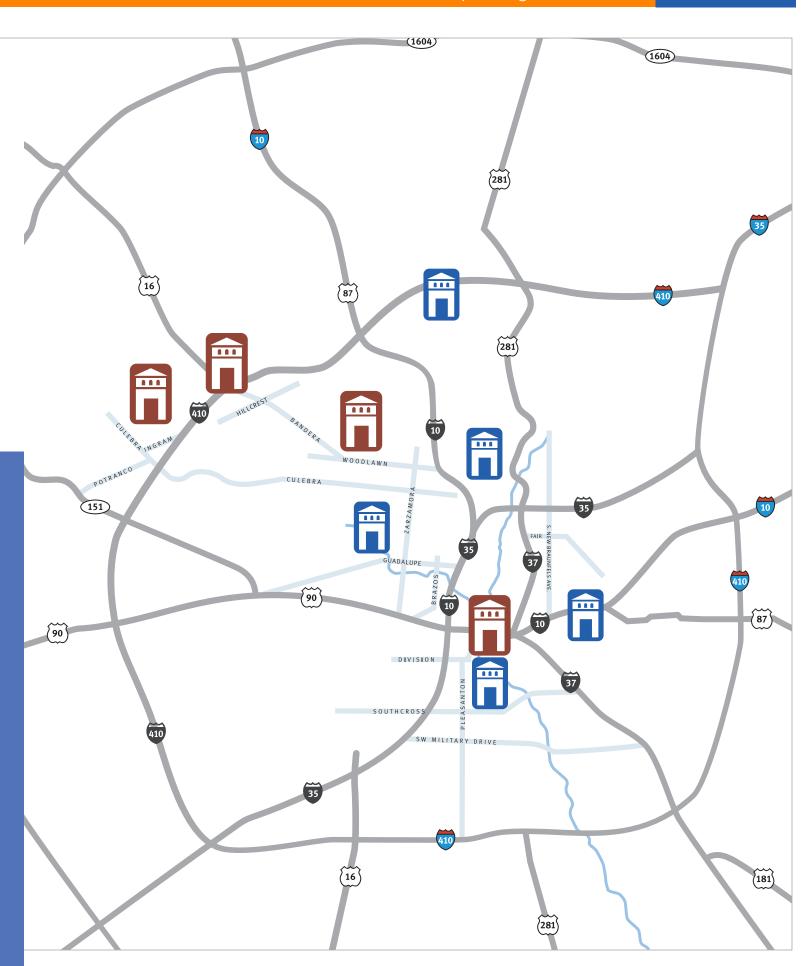
Mon-Fri: 8 AM-5 PM | Sat: CLOSED

SOUTHEAST CLINIC

Mon-Fri: 8 AM-5 PM | Sat: CLOSED

PLEASANTON PLAZA

933 Pleasanton Rd. Mon-Fri: 8 AM-5 PM | Sat: 7 AM-12 PM



AWARDS AND ACCREDITATIONS

PATIENT-CENTERED MEDICAL HOME

The National Committee on Quality Assurance has recognized Gonzaba Medical Group as a Patient-Centered Medical Home. This recognition is awarded to a group practice with a commitment to quality improvement, lowering costs, and a patient-centered approach to care.



THE AMERICAN COLLEGE OF RADIOLOGY + INTERSOCIETAL ACCREDITATION COMMISSION (IAC) ACCREDITATION MAGNETIC RESONANCE IMAGING (MRI), COMPUTED TOMOGRAPHY (CT), VASCULAR STUDIES

An accreditation from the American College of Radiology is recognized as the Gold Standard in medical imaging. The IAC accreditation is awarded to testing facilities who promote top quality standards and methods of patient care.



THE JOINT COMMISSION-ACCREDITED URGENT CARE FACILITIES

The Joint Commission, the same organization that recognizes hospitals across the country, has deemed Gonzaba Urgent Care Centers as accredited facilities. The Joint Commission monitors safety and quality of patient care in the healthcare industry. Gonzaba Urgent Care was awarded this national accreditation in 2015 and has successfully maintained this status every year.



TEXAS DEPARTMENT OF STATE HEALTH SERVICES - MAMMOGRAPHY

Gonzaba Medical Group is accredited with the State of Texas Mammography services. An Accreditation with the Department of State Health Services Indicates that Gonzaba Medical Group has met the established requirements of the Mammography Quality Standards Act (MQSA) and the Department of State Health Services.





SAN ANTONIO BUSINESS JOURNAL BEST PLACES TO WORK

The San Antonio Business Journal's annual list of Best Places to Work is based on the scores from an impartial analysis of the employers that nominate themselves. The Business Journal partners with Quantum Workplace to conduct an evaluation that involves employees completing surveys that are kept confidential to encourage candidness. The survey is intended to measure key areas that make up an organization's culture.



THE SAN ANTONIO EXPRESS-NEWS ANNUAL LIST OF TOP WORKPLACES

The San Antonio Express-News annual list of Top Workplaces is based solely on an employee survey that measures several aspects of workplace culture – including alignment, execution and connection, just to name a few. The survey administered by Energage, LLC, a leading provider of technology-based employee engagement tools.



COMMUNITY HEALTHCARE ADVOCATE TEAM



Steven Vargas
Community Healthcare Director
210-238-3045



Oralia Flores
Community Healthcare Supervisor
210-441-8688



Doreen Garza
Community Healthcare
Advocate
210-380-6518



Beatrice Gomez
Community Healthcare
Advocate
210-682-0180



Saily Santarelly
Community Healthcare
Advocate
210-792-4057



Priscilla Aguilar
Community Healthcare
Advocate
210-834-2035



Itati Acevedo
Community Healthcare
Coordinator
210-242-6974



Josephine Rivera
Community Healthcare
Coordinator
210-964-0913



Amelia Vela
Community Healthcare
Administrator
210-845-6465



Iliana Escrigas Broker Relations Advocate 210-540-1483

AGENT RULES

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LICENSED SALES AGENT/BROKER OVERVIEW OF ROLES AND RESPONSIBILITIES

FIELD MARKETER

Field Marketers will provide information about the services that Gonzaba Medical Group offers. Field Marketers should embody the spirit of "Como Familia" when approaching and communicating with patients. They should assist them with their transition in choosing a GMG doctor or clinic. Field Marketers should connect patients with a licensed agent if patient requests more information.

BROKER/AGENT

- Enroll patients in a Medicare Advantage Plan Part C or Part D plan and provide information about health plans and their Medicare options.
- Agents cannot directly approach potential clients other than saying a friendly greeting.
- Clients must fill out a Scope of Appointment form before plan benefits are reviewed.
- Report the outcome of the potential client to GMG so that clinic can notate "Agent of Record" and make first appointment (to include lead-enrollment metrics).
- Must adhere to guidelines established by the Centers for Medicare and Medicaid Services (CMS) when conducting business or marketing to patients or potential clients.

BROKERS AND LICENSED AGENTS ARE ALLOWED TO:

- Conduct sales and marketing activities in common areas or agent office ONLY.
- Provide product materials during agent camp out at agent station ONLY.
- Provide Scope of Appointment form or "Permission to contact" forms for patients interested in obtaining more information.

BROKERS AND LICENSED AGENTS ARE NOT ALLOWED TO:

- Conduct business in patient care rooms, waiting rooms, or Lab/PT/Radiology areas.
- Leave product materials in agent office after your designated camp out time. You must take all items with you at the end of your allotted time.
- To maintain compliance with the guidelines and standards set forth by CMS, Gonzaba Medical Group (Field Marketers/Provider) CAN:
- Provide the names of the Medicare Advantage health plans accepted by GMG.
- Refer patients to socialsecurity.gov, medicare.gov, or 1-800-MEDICARE for more information.
- Provide CMS approved marketing materials.

CANNOT:

Distribute health plan marketing materials in a clinical setting.

Collect applications or any other information on behalf of an insurance sales agent or broker. Steer patients to a specific insurance plan, to include making phone calls or sending direct marketing materials.

AGENT RULES

- Give patient or potential client contact information to insurance sales agents or brokers.
- Accept Medicare enrollment applications.
- Send direct mail pieces on behalf of health insurance plans.
- Offer something of value to encourage a patient to enroll in a specific health plan.
- Accept compensation from a health plan or insurance sales agent/broker for assisting with the enrollment of patients to a health plan.

LICENSED SALES AGENT/BROKER BEST PRACTICES

SECTION I. BASICS

- Licensed Sales Agents/ Brokers must ensure that all Medicare-related sales events are filed with CMS
- 2. Licensed Sales Agents/ Brokers cannot participate in any sales events that have not been previously filed with CMS.
- 3. Licensed Sales Agents/Brokers must wear business attire at all times.
- 4. Licensed Sales Agents/Brokers must be licensed with the State of Texas and certified to represent health insurance plans accepted by GMG.
- 5. Licensed Sales Agents/Brokers must bring all necessary items to their camp out or event. This includes, tables, tablecloths, banners, brochures, business cards, etc.
- 6. Licensed Sales Agents/Brokers should be discreet with food and drink while at their designated camp out. Light refreshments can be provided to patients.

SECTION II. SCHEDULE

- 1. Licensed Sales Agents/Brokers must be at their designated camp out location at their assigned time. They may not arrive late or leave early as stated in CMS guidelines.
- 2. If Licensed Sales Agents/Brokers have a scheduling issue, please inform GMG staff as soon as possible so that another agent can be assigned.

SECTION III. MATERIALS AND ENGAGEMENT

- 1. Licensed Sales Agents at any GMG camp out event must first have a clear understanding of the rules and expectations set forth by Gonzaba Medical Group.
- 2. Licenses Sales Agents must be aware of what health insurance plans are accepted by GMG. They should also have an awareness of the Hospital and Specialist Networks of GMG.
- 3. Licensed Sales Agents must abide by CMS guidelines and standards in regard to sales events and camp outs.
- 4. Licensed Sales Agents must be ready and willing to engage with potential clients and act in the best interest of each patient.
- 5. Licensed Sales Agents must have clear knowledge of Gonzaba Medical Group's goals, mission, community engagement, and vision. They must treat every patient —como familia.

AGENT RULES

SECTION IV. ETHICS AGREEMENT

- 1. Licensed Sales Agents must make every effort to have the patient/potential client contact their Agent of Record when dealing with plan changes.
- 2. Licensed Sales Agents must always act with integrity and do what is in the best interest of the patient.
- 3. Licensed Sales Agents will not change or place a customer on an insurance plan that is not most beneficial to the patient for the sole purpose of receiving a commission.
- 4. Licensed Sales Agents will not steal clients from other agents at the same camp out center.
- 5. Licensed Sales Agents will not market plans not specific to Medicare including Life Insurance, Funeral Plans, or Auto Insurance.
- 6. Licensed Sales Agents must adhere to Gonzaba Medical Group rules and guidelines while at a clinic event or camp out.
- 7. Licensed Sales Agents must remain in their designated camp out area.

SECTION V. AGENT OF RECORD

Agents are encouraged to submit their enrollments (Patient name, Date of Birth, Phone Number, Address, Effective Date, Plan Name, PCP, Medicare Number Optional) to our Field Marketing Team via email or text message. Upon receipt of your enrollment, Gonzaba Medical Group will list agent as Agent of Record (AOR) in our Salesforce and EHR system.

By signing this document, I agree to adhere to all the rules and regulations as outlined in this packet. I recognize that if I fail to abide by these guidelines, I can be subject to temporary or permanent exclusion from participating in any Gonzaba Medical Group camp outs or events.

Agency:
icensed Sales Agent Signature:
Printed Name:
Date:

DE AQUÍ. PARA TI.

GONZABA.COM · 210-485-1073

